

REFERENCE # GSM905

Opportunity: ACQUISITION

Professional Services

Business:

This opportunity is a print and promotional distributor focusing on large clients with diverse needs. Company builds sophisticated client websites to facilitate e-commerce ordering. All manufacturing is outsourced to over 100 different companies. Company provides creative services, warehousing, and daily shipping to all North American locations. Specializing in helping clients manage their marketing and sales materials providing customized solutions that improve the production, distribution, and control of all their assets.

Client's proprietary technology provides each client with a customized portal to track inventory,



Opportunities:

The company is a well-designed and positioned professional services firm that is ready for the next steps of growth that a new, aggressive ownership team would provide.

Gulfstream Mergers & Acquisitions

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KEY FEATURES:

- Corporate Website building for e-Commerce.
- Creative Services.
- Marketing Program Creation & Management.
- Distribution / Fulfillment.
- Warehousing.
- Promotional Products – Corporate giveaways (online Company stores).
- Printing - Marketing materials – Brochures, flyers, catalogs, posters. Large Format Printing - Wall graphics, Floor graphics, signage. Labels, Decals Forms & Stationery

Ownership:

Ideal structure is complete sale but may be open to different deal structures. In the event of a full sale, current owner willing to remain active in an either a full capacity or consultant capacity to ensure continued success and seamless transfer into new ownership.

	2017	2018	2019
Gross Revenue	\$5,293,250	\$6,543,042	\$7,202,502
Officer Salary	\$294,167	\$334,531	\$340,743
Officer tax	\$8,000	\$8,000	\$8,000
Depreciation	\$4,463	\$7,036	\$4,204
Interest	\$101	\$138,971	\$96
Profit	\$119,189	\$513,222	-\$4,613
EBITDA	\$485,920	\$922,786	\$408,839

**EBITDA
3-year
average
\$605,849