

REFERENCE # GSM783

Opportunity: ACQUISITION

Masonry and Concrete Company

Business:

An established and award winning top open shop in the Masonry & Concrete Industry. Serving the Tri-state area of the Northeast (PA, NJ, and Delaware) this well-rounded company provides four major services to their customers. The main categories are: Masonry, Concrete, Excavation, & Streetscapes and more! This includes installation of brick, natural stone, Cultures Stone, Gravity Retaining walls Architectural Block and much more.

Market Currently Served:

Mid-Atlantic

Opportunities:

Capacity to expand the operations. Company offers exceptional growth opportunities that can be achieved within the following areas: Geographical expansion, Residential market, Restoration contracting and Maintenance Contracts. Significant upside potential from growth opportunities within the industry.

Gulfstream Mergers & Acquisitions

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KEY FEATURES:

- Scope of work includes large residential sites, educational facilities, institutional buildings, retail shopping centers, industrial facilities, religious structures, public works projects, and municipal streetscapes.
- The company has a team of seasoned professionals who are experienced in all phases of Masonry and Concrete and the firm is management run. The companies' scope of work includes large residential sites, educational facilities, Institutional buildings, retail shopping centers, Industrial facilities, religious structures, Public works projects, and Municipal streetscapes.
- Possesses the ability to effectively manage and construct projects covering a wide range of applications from small foundations through multi-million-dollar projects.



Real Estate:

Facilities are leased through 2021 and consist of two buildings that are situated on 2 acres. Building consists of office and warehousing.

	2015	2016	2017
Gross Revenue	\$4,969,542	\$6,025,222	\$6,117,439
Officer Salary	\$125,446	\$120,385	\$116,971
Officer Payroll tax	\$8,000	\$8,000	\$8,000
Interest/Depreciation	\$45,058	\$39,565	\$35,413
Officer Life Insurance	\$15,841	\$13,845	\$13,231
Company Profit	\$156,657	\$379,778	\$106,143
Net Income (SDCF)	\$351,002	\$561,573	\$279,758