

REFERENCE # GSM902

Opportunity: ACQUISITION

National Franchise Sports Performance Center

Business:

A fast-growing Specialty Sports Performance Training Center that caters to both athletes (age 7 to the professional) and adults! Very expandable and profitable with projected net income of \$202,000 in 2019.

Bank financing available for qualified buyers.

Market Currently Served:

Currently serving clients in– Southeast. Separate programs for adults and athletes.

Opportunities:

The company consists of 2 separate and distinct revenue producing programs catered to separate markets. Added value of the company due to the national marketing, name recognition, consistency of product, and barrier to entry.

KEY FEATURES:

- Services include: Team focused, Groups and camps, as well as Private and Semi-Private Sessions.
- Retail offerings include: Nutrition supplements and apparel.
- Specialty training facilities are not new, of course. Think about boxing gyms or martial arts studios as some obvious examples. But now specialty fitness is all the rage, and things like boxing and karate are being brought to the masses with boxing and kickboxing franchises.
- Benefits from the branding and organized business structure offered by the franchisor.



Real Estate:

The Facility dimensions are 120 ft. long by 80 ft. wide. There are two 1000 sf. weight rooms, and 2800 sf. of office and locker room space.

	2016	2017	2018	2019 **Projections
Gross Revenue	\$605,073	\$532,686	\$572,499	\$693,135
Partners Salary	\$52,000	\$107,750	\$79,200	\$97,714
Depreciation	\$15,068	\$15,962	\$19,573	\$
Net Income	\$97,242	-\$3,107	\$8,746	\$104,602
SDCF	\$164,310	\$120,605	\$107,519	\$202,316

**2019
Projection
s based
on
January –
July
Financials

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