

## REFERENCE # GSM807

Opportunity: ACQUISITION

Commercial & Light Industrial Plumbing & HVAC Contracting Company.

### Business:

A fast-growing, full service Commercial & Light Industrial Plumbing & HVAC Contracting Company.

Plumbing services includes water service piping of all types, sanitary waste and vent piping, process waste piping, plumbing installations for commercial kitchens, fixture installation, and large tank burials.

HVAC services includes ductwork, automatic temperature control, fire protection, chemical treatment, insulating and balancing. Engineering services are also offered.

### Market Currently Served:

Currently serving clients in the Mid-Atlantic, United States

### Opportunities:

Excellent opportunity due to client's reputation for getting work done on time and within budget. Positioned extremely well in the market area.

## Gulfstream Mergers & Acquisitions

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### KEY FEATURES:

- Specialized services include HVAC sales, service, and repair as well as Medical, Gas, and Rigging services for new and renovated commercial and Industrial projects.
- Diversified portfolio includes commercial and industrial clients.
- 95 % of sales is repeat business from existing customers, architects and engineers.
- A full service Commercial & Light Industrial Plumbing & HVAC Contracting Company.



### Real Estate:

Location 1 -3,500 sq./ft. Office, 14,300 sq./ft. warehouse, 40,000 sq./ft. parking/laydown area.

Location 2 - 20,000 sq./ft. Warehouse, 40,000 sq./ft. parking/laydown area.

	2017	2018	2019	2020
Gross Revenue	\$39,045,763	\$40,023,288	\$41,379,459	\$33,540,521
Officer Salary	\$374,400	\$374,400	\$374,400	\$312,000
Officer Tax	\$17,000	\$17,000	\$17,000	\$17,000
Officer Life Insurance	\$58,748	\$58,748	\$58,748	
Depreciation	\$100,689	\$111,556	\$220,697	\$162,909
Company Profit	\$1,882,212	\$2,438,425	\$3,180,303	\$7,323,978
<b>SDCF</b>	<b>\$2,433,049</b>	<b>\$3,000,129</b>	<b>\$3,851,148</b>	<b>\$7,815,887</b>