

REFERENCE # GSM850

Opportunity: ACQUISITION

Recreational cabin and portable shed manufacturer

### Business:

This opportunity is a fast-growing manufacturing company, considered a medium-sized recreational cabin and portable shed manufacturer. Company has built quality hand-crafted buildings that stand the test of time. With the many designs, affordable pricing and financing, and numerous locations, this opportunity has made it easier than ever for buyers to find the right building.

With a 20 plus-year history and excellent service metrics, the company is well positioned for growth.

A multi-state network of dealers means that no matter where a potential client is located, they will have easy access to a quality product.

### Opportunities:

The company has extensive regional dealership network that can be duplicated into other regional clusters/hubs. Currently not taking full advantage of offering inhouse financing. Could benefit from a strong inhouse Marketing person/team.

## Gulfstream Mergers & Acquisitions

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### KEY FEATURES:

- Well-developed and thought infrastructure with quality controls and training manuals ensure new shop w/locations follow the same systems to guarantee quality.
- Company has done an outstanding job of building out their dealer network with over 40+ current dealer locations, primed for growth with the new ownership.
- This opportunity has built and maintains a solid name and customer base in their markets as proven with a solid 20%-30% of their clients being repeat buyers and, in some cases, have purchased a 4th or 5th building.
- Company is not dependent on current ownership as the management team is seasoned and proven.



### KEY FEATURES

Real estate is available for either purchase or long-term lease.

	2019	2020	2021	*2022 thru July
Gross Revenue	\$10,013,329	\$13,696,008	\$16,534,956	\$7,642,654
Depreciation	\$355,069	\$285,438	\$240,294	
Interest	\$40,307	\$17,243	-	\$2,330
Amortization	-	-	\$92,750	
Company Profit	\$1,499,699	\$2,374,914	\$2,266,592	\$2,247,534
EBITDA	\$1,895,045	\$2,677,595	\$2,599,636	\$2,249,864