

REFERENCE # GSM791

Opportunity: ACQUISITION  
RECYCLING

**Business:**

A scrap metal processor and broker that provides specialized services recycling scrap metals of all types. Servicing industrial, commercial, and institutional companies, also provides a service to the general public. Non-Ferrous and Ferrous metals are purchased, graded, processed, and sold to various domestic and overseas consumers which make new metal(s) from the products. The scrap metal business has been a vital export commodity of our Nation and vital to the manufacturing sector of the economy.

**Market Currently Served:**

Currently serving clients in 3 locations – Northeast.

**Real Estate:**

Real estate is available to be purchased or, long term lease available.

**KEY FEATURES:**

- A lucrative recycling and scrap metal broker and scrap metal processor providing specialized services. Company recycles scrap metal of all types, of any quantity, and have a wide variety of service offerings to fit their client’s specific needs.
- State of the art equipment which maximizes efficiency and gets the clients in and out of the yard - FAST!
- Company has the ability to test all scrap metal materials with state-of-the-art spectro analysis equipment.
- Services industrial, commercial, and individual accounts both locally and nationally.



**Opportunities:**

The company consists of 3 operating locations. Proper location and zoning issues are critical to success. Also, the company is setup in key markets with established channels making new entry prohibitive to competitors.

	2016	2017	2018
Gross Revenue	\$7,614,030	\$10,817,285	\$11,888,072
Officer Salary	\$228,638	\$239,610	\$346,631
Officer Tax	\$8,000	\$8,000	\$8,000
Interest	\$42,362	\$38,451	\$51,250
Depreciation	\$194,613	\$206,074	\$196,517
Net Income	\$250,883	\$524,696	\$582,930
<b>SDCF</b>	<b>\$724,496</b>	<b>\$1,016,831</b>	<b>\$1,185,328</b>

**Gulfstream Mergers & Acquisitions**

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