

REFERENCE # GSM1201

Opportunity: ACQUISITION

Medical Records Service Provider/ High Profit Margin

Business:

An established, highly profitable medical professional services company that handles processes within the medical sector and release of information for doctors' offices and clinics.

This company's approach is based on state-of-the-art, ecofriendly technology. Provides a secure software offering to fill request and ensure PHI is securely transmitted. Documents are sent at the click of a button.

Hundreds of physicians and their practice managers throughout the Southeast rely on this company to provide fast, accurate, and secure service of information requests while operating as a partner in practice profitability.

Opportunities:

Company is run absentee out of state currently. Business would greatly benefit hands on ownership and the introduction of a marketing strategy. The company has not marketed for new business in years, in fact they are just trying to keep up with the work that they continue to gain through existing partnerships.

KEY FEATURES:

- Proprietary software - Can be customized to client needs, extremely user friendly, up to the minute status on operations.
- Relocatable - Operations can function almost anywhere and employees could almost be completely remote.
- Team – Owners are not involved in day-to-day operations and have confidence in on several long-term, quality, knowledgeable employees.
- Foundation - This company is well thought out and already a very profitable company with excellent potential via expansion into new territories and/or new services.
- Long Term Clients located throughout the Southeast of the US.

Real Estate:

Two story, 5,000 square ft. building with a fully finished basement (with separate entrance).

Building may be divided into separate work areas for different businesses or may serve as a space for one business. There is one tenant currently, but the remainder of the building is used for operations.

**through November 2022



	2019	2020	2021	**2022
Gross Revenue	\$2,889,018	\$3,182,911	\$2,835,849	\$2,754,481
Officer Salary	\$0	\$106,692	\$125,302	\$120,000
Payroll Tax	\$0	\$7,000	\$7,000	\$7,000
Replace Mgr.	\$66,000	\$66,000	\$66,000	\$66,000
Dep./Interest	\$15,922	\$20,424	\$	\$
Company Profit	\$1,937,367	\$2,349,184	\$1,872,256	\$1,725,386
EBITDA	\$1,887,289	\$2,417,300	\$1,938,558	\$1,786,386

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