

REFERENCE # GSM1200

Opportunity: ACQUISITION

International B2B Cabinet Manufacturer

### Business:

An international cabinet manufacturer consisting of three global operations providing an unmatched breadth of materials, expertise, and machining capabilities. This opportunity offers the unique position that it owns its own material supplier and is able to have control over the supply chain that most manufacturers do not enjoy.

While ideal structure is complete sale, may be open to different deal structures including the sale of the North American operations while maintaining a partnership with the European operations.

Their customer service is second to none while emphasizing integrity, honesty, reliability, and respect to everyone they interact with.

### Opportunities:

This opportunity is a well-constructed and positioned Manufacturing company that is ready for the next steps of growth that a new, aggressive ownership team would provide.

## Gulfstream Mergers & Acquisitions

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### KEY FEATURES:

- Business to business clients in all North America including Canada, the Caribbean, and Mexico served from US location, Europe and neighboring regions are served via the European locations.
- Multi-location global operations provide an unmatched breadth of materials, expertise, and machining capabilities.
- Serving customers in all segments of the custom furniture industry, including Kitchens, Offices, Millworks, Closets, Hospitality, Medical & Laboratory, and Home Furnishings.
- Controls their supply chain as they have a location that produces and provide raw materials for their plants. No heavy dependency on outside providers.
- Business to Business model with customized programs for quality cabinetry components, delivered on-time and complete.



### Real Estate:

US location operates out of industrial manufacturing site composed of a 111,309 square feet facility located on 7-acre site.

European locations Specs to be provided as potential buyers advance in process.

TAX Year	2019	2020	2021	2022
Gross Revenue	\$24,562,362	\$20,472,484	\$28,793,696	\$
Officers Salary	\$251,018	\$257,963	\$265,000	\$
Payroll Taxes	\$9,000	\$9,000	\$9,000	\$
Depreciation	\$542,508	\$299,794	\$705,347	\$
Interest	\$187,823	\$134,436	\$118,684	\$
Miscellaneous	\$149,265	\$108,000	\$108,000	\$
Profit	\$649,604	\$271,392	\$1,444,240	\$
EBITDA	\$1,789,218	\$1,080,585	\$2,650,271	\$