

REFERENCE # GSM613

Opportunity: ACQUISITION

A Premier Power Player in the Hoisting Industry

This opportunity leases installs, service, jump and remove construction hoists down the East Coast of the US. They also have a few clients in Canada, selling parts and recalibrating safety overspeed's They currently operate as a union ironworker company.

Revenues are evenly spread between Leasing equipment and install/remove/ freight/engineering/service.

This opportunity can expand throughout the entire USA and concentrate on markets, easy to expand just need a sales team.

### Opportunities:

With its History and Reputation, this opportunity is poised for excellent growth with new ownership and a revitalized and aggressive sales team.

- ✓ \$7,032,814 Gross Sales average last 3 years
- ✓ \$4.5M in equipment assets - per certified appraisal ( included)
- ✓ Strong current backlog of business.

### KEY FEATURES:

- Business revenues are evenly spread between Leasing equipment and Install/remove/freight/engineering/service.
- Positioned for growth with the creation of a sales department. Currently no salespeople.
- Strong Repeat Business. 80%.
- Service is a top priority, which is why this company is an outstanding leader in keeping the job site moving as quickly as possible. Unfortunately
- From transportation to installation, the company covers everything involved with installing, erecting, and finally dismantling the hoist.



### Real Estate:

10-acre parcel with 40 x 60 office, large shop 100 X 60 and paint shop, zoned industrial. Long term lease available.

### Gulfstream Mergers & Acquisitions

CONTACT: Jim Kniffen

(P) 704-892.5151

Email: [Info@Gulfstreammergers.com](mailto:Info@Gulfstreammergers.com)

Please Visit us at: [www.Gulfstreammergers.com](http://www.Gulfstreammergers.com)