

REFERENCE # GSM1011
Opportunity: ACQUISITION
Integrated supplier

Business:

This opportunity is an industrial distributor specializing in providing high quality products to Industrial and Electronic Manufacturers.

Company is a privately held business founded in 1999. Prides itself with being a tremendous sourcing resource for their customers with quick response. No order is too large or too small. Their mission is to partner with end users to lower their overall acquisition costs through flexible procurement, quality products, and wide selection.

Market Currently Served:

Currently serving clients throughout the Southeast.

Opportunities:

Excellent opportunity for new owners who can provide sales and marketing expertise. Currently no real marketing or plan to acquire new clients.

Gulfstream Mergers & Acquisitions

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KEY FEATURES:

- Strong partnerships to accentuate the quality of their products and services for the customers.
- Sectors include Industrial Manufacturers, Health Care, MRO, Hospitality, Aircraft Maintenance, Electronic Repair, Large Distribution Facilities, Municipalities
- Superior Customer Support and attention to detail yielding a higher quality standard.
- Any size project with a system-wide multiple-disciplinary integration platform.



Real Estate:

Business is 100% relocatable. Currently operates out of leased space.

	2019	2020	2021
Gross Revenue	\$3,723,784	\$3,862,983	\$3,288,850
Officer Salary	\$121,250	\$143,318	\$130,950
Payroll Taxes	\$9,563	\$10,680	\$10,328
Depreciation	\$3,707	\$908	\$149,732
Interest	\$18,915	\$15,790	\$16,857
Ins.	\$3,600	\$3,600	\$3,600
IRA MAtch	\$3,638	\$4,269	\$3,929
Company Profit	\$93,984	\$68,410	-\$112,685
Net Income (SDCF)	\$254,657	\$247,002	\$202,711