

REFERENCE # GSM1203

Opportunity: ACQUISITION

In Vitro Fertilization (IVF) Practice

### Business:

An established and well-known In vitro fertilization Practice specializes in fertility treatments such as in vitro fertilization (IVF), donor egg IVF, intracytoplasmic sperm injection, and intrauterine insemination, as well as laparoscopic and hysteroscopic surgery.

Bank financing available for qualified buyers.

### Opportunities:

With steady revenues and profits, this opportunity offers an excellent opportunity for new ownership of an established practice.

Excellent opportunity for a Physician or group to acquire an established practice in a developed territory.

### Gulfstream Mergers & Acquisitions

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### KEY FEATURES:

- Services focused on In vitro fertilization (IVF), donor egg IVF, intracytoplasmic sperm injection, and intrauterine insemination, as well as laparoscopic and hysteroscopic surgery.
- Established practice with an excellent reputation and history of providing excellent care and results for patients.
- The current shortage of physicians, particularly OB/GYNs in the US has increased demand for the specialty. Demand for all physicians will increase by 3% between 2020 and 2030.
- Day to day operations can be handled by the new owner or by an operations/office manager (current staff in place).

### Real Estate:

4.000 square foot office space with long term lease available.

### Market Currently Served:

Currently serving clients in the New Jersey, New York.



	2020	2021	2022
Gross Revenue	\$788,184	\$671,496	\$653,351
Officer Salary	\$60,000	\$45,000	\$45,000
Officer Tax	\$4,000	\$3,000	\$3,000
Depreciation	\$6,781	\$782	\$782
Pension	\$85,000	\$70,000	\$70,000
Company Profit	\$236,523	\$115,097	\$111,781
EBITDA	\$392,304	\$233,880	\$230,563