

REFERENCE # GSM802

Opportunity: ACQUISITION
Information Technology/ Services

Business:

The company specializes in providing professional and proprietary services related to a Higher learning software. The company offers custom scripts, reports, applications, trouble shooting and training across all of the modules.

The company not only trains and consults but helps clients take full advantage of all that the software platform has to offer for each specialized situation for each diverse client.

Market Currently Served:

Currently serving clients throughout the United States.

Opportunities:

Developing a generic integration tool that will be at the core for all API based software integrations between the supported platform and other products going forward.

KEY FEATURES:

- Services include: Custom Programming, Consulting and On-Site or Virtual training.
- Company has developed and extensive library of reports and applications to provide their clients with accurate and insightful data.
- Company develops to industry standard best practices using test environments and separation of duties.
- Rooted in real-world applicableness, company offers solutions better fitted for the needs of the customers.
- Clients are spread across the US and represent all 4 time zones.
- Extremely low overhead with great margins.



Real Estate:

Virtual Location(s). Can be operated and owned from any location. Virtual company, all employees work remotely.

	2016	2017	2018	2019
Gross Revenue	\$685,000	\$739,584	\$494,077	\$573,615
Officer Salary	\$84,000	\$84,000	\$75,000	\$65,000
Officer Payroll Tax	\$6,000	\$6,000	\$6,000	\$6,000
Company Profit	\$167,026	\$161,482	\$84,791	\$204,081
Net Income (EBITDA)	\$257,026	\$251,482	\$165,791	\$275,081

Gulfstream Mergers & Acquisitions

CONTACT: Jim Kniffen

(P) 704-892.5151

Email: Info@Gulfstreammergers.com

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