REFERENCE # GSM750

Opportunity: ACQUISITION

Robot Design and Technology MFG Company

Business:

This technology driven company designs, builds, assembles, programs and test custom robots under one roof, at a state-of-the-art facility. A talented team of Engineers, Technicians and Fabricators, control every aspect of the robot build. Unique in-house development and build process allows them to deliver actual working robots quickly and efficiently to a worldwide market. From tactical robots for first responders to custom robots for film, to fully autonomous robots.

Market Currently Served:

Currently serving domestic and international clients.

Opportunities:

Excellent opportunity for new owners who can provide sales and marketing expertise. Currently no sales force/team or contract manager. The addition of these key positions will increase sales and market share. The government market would be a large area to expand into providing a steady source of revenue.

Gulfstream Mergers & Acquisitions

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KEY FEATURES:

- Technology Integration. Base design can serve as a mobile platform for existing technology.
- Efficiency One stop shop. From concept and design to completion in one location.
- Diversified sector portfolio includes Municipalities, Educational, Commercial and Personal, Government Agencies, Nuclear Power, Mining, Entertainment, Agriculture and University Research Worldwide.
- Excellent reputation creates sticky and recurring customers, but no one customer is above 5% annual sales.

Real Estate:

2 story, free standing facility, climate-controlled building that houses corporate office and MFG space.

	2016	2017	2018
Gross Revenue	\$1,875,837	\$2,208,181	\$2,319,986
Officer Salary	\$115,000	\$115,000	\$115,000
Officer Benefits	\$82,500	\$80,700	\$111,100
Interest	\$2,443	\$1,737	
Depreciation	\$138,890	\$57,121	\$77,131
Net Income	\$63,940	\$226,386	\$160,803
SDCF	\$402,773	\$480,944	\$464,034