

REFERENCE # GSM705

Opportunity: ACQUISITION

Industrial manufacturing-design-installation

Business:

This company, builds, and installs any type of dust collection and air filtration equipment that collects a product, (Dry or wet) and extracts the waste from the air stream, filters the air and puts the air back into the atmosphere and/or plant environment. Projects have been located throughout the United States, Canada, Mexico and Brazil.

Market Currently Served:

Currently serving clients throughout the United States.

Opportunities:

A marketing plan to acquire new and additional clients. Currently, this company does little to no marketing to acquire new clients and/or projects and relies on word of mouth and sterling reputation. Service component of business is ripe for explosive growth.

KEY FEATURES:

- Services include: design, build, and install of any type of dust collection and air filtration equipment that collects a product, (Dry or wet) and extracts the waste from the air stream filters the air and puts the air back into the atmosphere and/or plant environment.
- Cutting edge Technology that is top in the industry.
- Extremely well-run organization with solid management in place that has allowed the company to have consistent, good growth and very little debt.
- 80-90% of current business is from repeat customers. Quality is second to none, a great safety program and can get into top tier companies



Real Estate:

Building consist of offices and manufacturing facilities. Located on 2.83 acres, approximately 35,000 square ft. under roof, offices and well-kept manufacturing facility. Interstate frontage.

*2019 SDCF Projections. \$1.8M

	2016	2017	2018
Gross Revenue	\$6,698,845	\$7,929,701	\$9,719,697
Officer Salary (Adjusted)	\$264,011	\$229,732	\$98,500
Officer Benefits	\$8,000	\$8,000	\$7,000
Interest	\$30,850	\$26,837	\$27,605
Depreciation	\$198,765	\$183,241	\$989,267
One Time Expense		\$5,000	\$20,000
Net Income	\$301,574	\$266,564	\$83,751
SDCF	\$803,200	\$719,374	\$1,226,123

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