

## REFERENCE # GSM790

Opportunity: ACQUISITION

Granite and Tile Sales, and Installation, 20 Locations

### Business:

A fast-growing Lucrative Granite, Stone, and Marble Company with 20 locations. The owners have a GM in place who runs the business for them. Over 25,000 Granite, Marble, Quartz, and Tile projects completed since 2007! Net Income almost \$3,000,000 a year. Sales are up again for 2018. Very expandable business with excellent reputation. Bank financing available for qualified buyers.

### Market Currently Served:

Currently serving clients throughout the Southeast.

### Opportunities:

The company consists of 20 operating locations throughout the Southeast with the ability to add location(s) in new markets which adds value to the company due to the name recognition, consistency of product, and barrier to entry.

### Gulfstream Mergers & Acquisitions

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### KEY FEATURES:

- State of the art Design services are offered to ensure the customer the absolute finest in appearance and functionality.
- Wide Variety- High Volume multi-location Granite, Tile, Marble, and Stone Company.
- 20 plus locations have access to thousands of stone slabs and are ready to deliver a quality installation at any given time.
- Quick turnaround –guarantee that the time from templating to final fabrication will only take 5-7 business days, as opposed to the 4-6 weeks that Lowes or Home Depot – and many of our other competitors - require.



### Real Estate:

Real Estate available for purchase or long-term lease.

	2015	2016	2017
Gross Revenue	\$9,193,356	\$9,758,057	\$11,299,602
Officer Salary	\$384,000	\$384,000	\$416,000
Payroll Tax	\$16,000	\$16,000	\$16,000
Interest	-	\$3,686	\$6,589
Depreciation	\$144,262	\$39,112	\$29,027
Net Income	\$1,023,016	\$1,807,949	\$2,366,701
<b>EBITDA</b>	<b>\$1,567,278</b>	<b>\$2,250,747</b>	<b>\$2,834,317</b>