

REFERENCE # GSM779

Opportunity: ACQUISITION

Shutter Company: Sales & Installation

Business:

A high-level specialized exterior/interior shutter distribution and installation company that provides shutter services to General Contractors including Green Builders, as well as DIYer's, home owners and home builders. Company provides services in a variety of markets for numerous types of clients located across both the Carolinas and Georgia. The company was founded in 2011. Company has built a reputation as a company that thrives in a collaborative environment, producing a detailed work product that is unparalleled in both thoroughness and clarity of intent.

Opportunities:

Excellent opportunity for growth and expansion with development of outside sales team. Owner currently generates about 25% of the Company's sales through both recurring customer relationships and sales leads that he takes on. Would benefit from development of (inside or outside) sales team.

KEY FEATURES:

- Company has been providing exterior and interior shutter and window treatment products and services since 2011 with an Estimated 50% being repeat business from current clients with the remainder of business coming from referrals from current customers.
- All products are custom made for each order based on the customer specifications, very low inventory.
- One of only a few Shutter companies that offers both exterior and interior solutions.
- Excellent reputation of providing thorough and detailed attention to produce positive customer experience.



Market Currently Served: Currently serving clients in coastal communities of the Carolinas and Georgia.

Real Estate:

1,450 square foot facilities including offices and storage/staging warehouse area.

Ownership:

Ideal structure is a complete sale. Current owner is willing to remain active in an either a full capacity or consultant capacity for an agreed upon time frame to ensure continued success and seamless transfer into new ownership.

Gulfstream Mergers & Acquisitions

CONTACT: Jim Kniffen

(P) 704-892.5151

Email: Info@Gulfstreammergers.com

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