

REFERENCE # GSM775

Opportunity: ACQUISITION

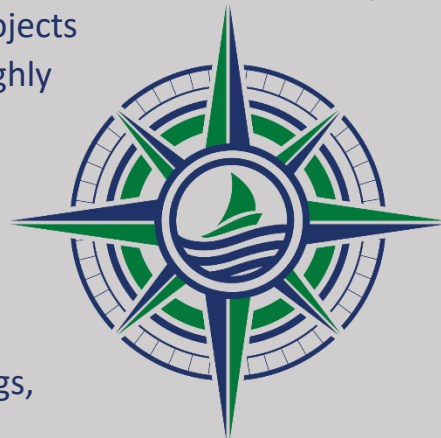
Niche Construction Company

Business:

This very profitable and established Company provides Construction Management, General Contracting, and Project Management Services to Commercial, Institutional, and Industrial clients in the greater Delaware Valley, constituting Philadelphia, Wilmington Delaware, and Southern New Jersey. The company specializes in interior fit out, improvement, renovation/restoration, and new construction projects usually under \$5 Million in construction costs. Highly skilled staff in place.

Opportunities:

Expand and amplify Project Management Capabilities- encourage collaborative project development in all phases of design and construction. Significant cost and schedule savings, as well as increased quality, can result from collaboration on technologically sophisticated projects.



KEY FEATURES:

- 70% of company's revenues are repeat clients and the remaining 30% is referral.
- General contracting services include Pre-construction services, Construction Services, as well as Post-construction Services.
- Technology Services- Company provides National Services for the support, implementation, project management and installations for national companies to upgrade their current network electrical and HVAC system.
- Company creates equal working relationships with the architect, owner/ tenant to achieve the goals of each party with intimate one to one service, focusing on quality and the end results.

Market Currently Served:

Servicing the commercial, institutional and industrial industry in the Greater Delaware Valley serving Philadelphia, PA, Wilmington, DE and Southern New Jersey areas.

Real Estate:

No property included in sale. Business is 100% Relocatable.

Ownership:

Ideal structure is complete sale but may be open to different deal structures. In the event of a full sale, current owner can remain active in an either a full capacity or consultant capacity to ensure continued success and seamless transfer into new ownership.

Gulfstream Mergers & Acquisitions

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